

# MARY BROWN

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S A L E S / S A L E S M A N A G E M E N T / M A R K E T I N G

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Date

Contact Name  
Title  
Company Name  
Address  
City, State, Zip

Dear (Name):

Are you looking for an accomplished sales and marketing professional with an impressive track record for creating and implementing business development programs? Regardless of the challenge, I am known for meeting it head on with the tools of communication, business knowledge, and willingness to do what it takes to produce required results and would like to explore the possibility of doing the same for your company.

With an unparalleled passion and drive that few exhibit, I successfully grew a start-up operation and generated in excess of \$5 million annually in less than three years. As a visionary leader who consistently thinks "outside of the box," I have demonstrated the ability to consistently find unique market niches along with sales and product distribution opportunities through skillfully motivating sales teams and addressing customer needs better than any competitor in the market.

What I bring to the table is a leadership style that challenges all individuals to continually grow and align with company vision. I'm known for adapting well to ever-evolving environments and economic conditions while simultaneously blending relationship building skills to achieve business plans and initiatives that produces extraordinary results. My intense dedication is the foundation that has allowed me to exceed the most ambitious expectations in every role I have undertaken.

If your company is seeking a management professional with a fresh outlook on expanding market share and you are ready for new insights, initiatives, and leadership, I would welcome the opportunity to discuss my qualifications and candidacy in further detail.

Please contact me at 717-555-1212 to schedule an in-person or telephone interview.

Thank you for your time and consideration.

Sincerely,

Mary Brown

Enclosure: Résumé