

LinkedIn Summary (Sample)

As a seasoned customer-focused leader with extensive experience in generating sales revenue and market niches within the manufacturing field, I am skilled in fusing training expertise with product knowledge and people skills to exceed goals. My additional areas of expertise include purchasing, production management, and service management.

I have a keen ability to build customer relationships and blend good business judgment with sound engineering practices while simultaneously integrating value-added sales needs with practical delivery issues from a production operations and quality assurance perspective.

Some of my key career accomplishments encompasses: generating revenues of \$16 million from four key accounts over a six-month period, launching start-up operations for production facility, and skillfully managing transition process from prototype to production.